

Inflow Communications Inc. Receives Elite 2015 ShoreTel® Circle of Excellence Award

Portland, Oregon– (Dec. 28, 2015) Since 2012, Inflow Communications Inc. has been listed as one of the fastest growing private companies by both The Portland Business Journal and The Denver Business Journal. Inflow now supports over 70,000 international endpoints for over 400 clients and has expanded to offices in Portland, Seattle, Dallas, Los Angeles and The Bay Area.

In December, Inflow Communications Inc. received ShoreTel's Circle of Excellence Award in the U.S. Solutions category for the 2015 partner year, covering the October 2014 through September 2015 time period. The award recognizes Inflow communications for exceptional achievement in several areas including:

- Net billings and billings growth,
- New cloud bookings/monthly recurring revenue,
- Customer satisfaction.

“Being named to the Circle of Excellence is the highest accolade given by ShoreTel to its partners, and we're very pleased to welcome Inflow Communications Inc. into this elite group,” said David Petts, senior vice president of worldwide sales at ShoreTel. “The Circle of Excellence Award is presented to ShoreTel's top global reseller partners.

Each year less than one-half of one percent of all partners earn this distinction, say Petts. We're proud that Inflow Communications Inc. surpassed the strict criteria required to earn Circle of Excellence status this year.

ShoreTel partners specialize in delivering ShoreTel's solutions portfolio as well as training and supporting end customers. They have expertise in disciplines such as LAN, WAN, call center, voice and data application integration. ShoreTel and its partners share the same goals in delivering UC solutions that improve communication and collaboration, with superior levels of customer care and satisfaction at a low total cost of ownership.

About Circle of Excellence Winner Inflow Communications Inc.

“Our competitors try to sell every internet-related product and service under the sun, they are generalists in everything and experts in nothing. Our focus is strictly on providing the uniquely superior ShoreTel business communication products combined with dedicated and immediate response to our clients' needs. We have more ShoreTel certified engineers than most companies and a customer service program with the highest possible standards.”

“Every Inflow employee dealing directly with a customer service issue is authorized to give our client a \$100 Amazon gift card. We truly care and know that efficiently, product knowledge, transparency and dedication to each customer is a large part of why we are successful,” says Inflow Communications President Travis Dillard.

A unique example of how Inflow operates is that customers and prospective customers can view real-time performance metrics on the Inflow website at: <http://www.inflowcomm.com>.

Live and Web demonstrations of Inflow Communications' multiple communication capabilities, including security systems are now available <http://www.inflowcomm.com> or call Portland headquarters office at (503) 575-7530.

About ShoreTel

ShoreTel, Inc. is a leading provider of brilliantly simple IP phone systems and unified communications solutions powering today's always-on workforce. Its flexible communications solutions for on-site, cloud and hybrid environments eliminate complexity, reduce costs and improve productivity. Recognized for its industry-leading customer experience and support, ShoreTel's innovative business phones, application integration, collaboration tools, mobility, and contact center applications enable users to communicate and collaborate no matter the time, place or device, with minimal demand on IT resources. ShoreTel is headquartered in Sunnyvale, Calif., and has regional offices and partners worldwide. For more information, visit www.shoretel.com.

###

ShoreTel and the ShoreTel logo are trademarks or registered trademarks of ShoreTel, Inc. in the United States and/or other countries.

++++
++++

*This press release is pre-approved. Alterations to the content require ShoreTel approval prior to publishing. Please allow 2 business days for review and send requests for approval to pr@shoretel.com